**C:** field supply

## Product Brochure

The LMIS enabling better healthcare access in frontier health systems



Field Supply is an offline-capable, cloud-based logistics management information system, brought to you by Field Intelligence. We work across the healthcare chain – from global organizations and governments, to community pharmacies.

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# About Field

### F/ELD

Field is a technology company founded in 2015, driven by the idea that equality, progress, growth, and sustainability all start with access to healthcare for the people who need it most.

Since Field Supply was launched in 2016, we've helped to digitize, modernise, and sustain the supply chains that enable healthcare access. It is a fully-featured, enterprise-grade LMIS, designed with an intimate understanding of the unique challenges faced in frontier health systems.

With proven success in revolutionizing the pharmaceutical supply chain for public health programmes, Field introduced Shelf Life to the Nigerian corner pharmacy market. Shelf Life, a data-driven pharma distribution service for community pharmacies, began operation in 2017 in Nigeria, and expanded operations to Kenya in 2018.

With a demonstrated market fit in East and West Africa, with proven business models and impact, we're now focused on scaling Shelf Life to seize the opportunity across Africa's growing pharma market.

#### TIMELINE

Founded October 2015 Field Supply launched in 2016 Shelf Life starts in Nigeria in 2017 Expansion in Kenya in 2018

#### STAFF

#### 56 full-time equivalent

Full-stack dev, QA, design, data science Pharmacists and public health experts Sales and marketing

#### OFFICES

Abuja, Nigeria Nairobi, Kenya Berlin, Germany

#### STAFF

US parent company In-country, wholly-owned subsidiaries Licensed pharmaceutical distributor (NG, KE)

Besides Field Supply, we are proud to also serve the private sector with Shelf Life



Data-driven pharma distribution service for community pharmacies

- \* Inventory subscriptions for retail pharmacies
- \* Tech-enabled on-demand infrastructure
- \* Scalable fusion of wholesale, supply chain, finance

Demonstrated market fit in East and West Africa, proving its business and impact cases. We are now focusing the company on growing Shelf Life to seize the opportunity across Africa's pharma market.

# Our Impact

Across numerous critical health programs:

76.6M

**16.3M** 

**8.7M** 

25.1M

6.3M

**5.3M** 

584K

2,500

35,000+



## Why Field Supply?

True offline-first workflow-support provides unprecedented visibility and control over the supply chain in low-resource settings. Control Tower-as-a-Service for large scale health programmes connects logistics data with external systems such as HMIS, to put powerful and practical analytics in the hands of health programme and supply chain managers.

#### **Functional Design**

Rethinking complex functionality for lowtech, poorly connected contexts from the ground up.

#### Enterprise-grade

Safe, secure, auditable data infrastructure; cloud native and built for national scale.

#### **Proven Track Record**

Worked with some of the most important health programs in underserved communities alongside public and private health workers.

#### **Built for Real People**

Designed and built to support bestpractice processes for effective management and institutionalisation.

#### **Insight & Data Analytics**

Powerful tools for data mining, monitoring & evaluation, and continuous improvement.

#### Easy To Set Up & Seamless To Incorporate

Instantly available to all users in your supply chain without custom hardware rollouts or lengthy installations. Customize with your supply chain data and business rules, and provide all users easy access on any smart device and laptop.

## Field Supply Features

## Field Supply Features

Field Supply was designed to be accessible by everyone in your supply chain, featuring offline capability, mobile-friendly design, guided workflows, and clear and actionable dashboards. Field Supply ensures that everyone in your supply chain – from a community health worker with just a smartphone and an unreliable cellular connection, to a fully-equipped and trained data manager – is informed and empowered to make critical decisions.

#### **Effective inventory management**

Comprehensive and configurable stock reporting capabilities ensure accurate stock data across the entire supply chain, from warehouses to service delivery points.

Trace stock movements on a real-time transactional basis or via periodic reporting. Safeguard stock potency with expiration reporting and analytics, and custom data points such as Vaccine Vial Monitor status.



#### **Analytics and Insight**

In-built control tower analytics ensure managers have all the information and insights they need to make informed supply chain decisions. All high-level and aggregate data can be filtered, disaggregated and "drilled down" on to locate problems or discrepancies.



#### Fulfilment

Field Supply provides mobile tools for deliveries, or integrates with third party electronic delivery systems to provide realtime data on movement of commodities between warehouses and from warehouses to the health facilities that need them.



#### **Data Quality Checks**

Ensure data accuracy with powerful monitoring tools. Automatically flag inaccurate or unusual stock usage for program managers to monitor and resolve.

#### Supply Planning & Procurement

Accurately supply plan calculations to maintain optimal stock can be made using multi-tier, multi-program, and multi-donor allocations. Forecasts are automatically derived from real-time inventory data and a range of forecasting methodologies including time-series and custom rules-based demand prediction.

Supply planning can be integrated with warehouse infrastructure to forecast stock availability and procurement needs against existing supplies, incoming shipments and expirations.

HIV program Powered by Field Supply	<u> Orders</u> > <u>Order #98117</u> Ritonavir 100mg				
Logged in as: Idris	Filters: Adavi 🗙				<u>Open filters</u> 🕶
Alerts     Analytics	Ritonavir 100mg – ord	ers for 34 locations	in Adavi	Pa	PROVISIONAL rt of order #98117
E Stock reports	Location	Already on order	Proposed qty to order	Actual qty to order	
Planning	Abak - General Hospital Ukpom Abak See all products ordered	240	240	0 \$	0
Open orders   Rationed products	Abak - Health Centre Abiakpor See all products ordered	0	12	12 ‡	0
	Abak - Health Centre Afaha Obong See all products ordered	65	71	6 \$	0
	Health Centre Ibanang Ediene See all products ordered	0	25	25 \$	0
	Abak - Health Centre Ikot Akpan Ikpong See all products ordered	0	40	40 \$	0
	Health Centre Itung See all products ordered	230	233	3 \$	O
	Facility #7 See all products ordered	0	36	36 \$	0
	Subtotals:	Already on order 1,855	Proposed qty to order 2,600	Actual qty to order 745	Done

### Service Features

#### REPORTING

Sales	Custom	$\checkmark$
Commodity Management	Adjustment	$\checkmark$
	Batched	<ul> <li>Image: A start of the start of</li></ul>
	Real-time POS	Ø
	Batch/expiry tracking	$\checkmark$
	VVM status	$\checkmark$

#### **MASTER DATA**

Service delivery	Facilities	<b>S</b>
Commodity Management	Products, warehouses, buiness rules	<ul> <li>Image: A start of the start of</li></ul>
Authorization	Mult-program, funder and service-level visibility	$\checkmark$

#### **PLANNING**

Forecasting	Target population	$\checkmark$
	Consumption-based	$\checkmark$
	Custom algortithm	
Supply & demand planning	Fixed supply period	$\checkmark$
	S&OP	
Diatribution planning	Order generator	$\checkmark$
	Campaigns	
	Routine push	$\checkmark$
Route planning	Coming soon	
SHIPMENTS		

Tracking	Outbound/inbound	
	Real-time	
Digital POD	Digital signature	
	GPS/geofence	

SHIPMENTS		
Delivery	Team contract	
Fulfilment	Spot contract	
Pick-pack & putaway	Coming soon	
Dispatch/assign	Coming soon	
BILLING		
Digital invoicing & manageme	ent	
Disbursements	Routine	$\checkmark$
	Performance-based	
Settlement	Payment gateway	
	Direct debit	
ANALYTICS		
Supply chain performance	KPI dashboard (OTIF, stockout rates etc.)	
	Digital bin card	$\checkmark$
	Stock status overviews	$\checkmark$
	Shipment status	
	Custom indicators	
Alerts	Data quality	
	Stock management	
Finance performance	Custom	<ul> <li>Image: Contract of the second s</li></ul>
Service delivery performance	Custom	<b>S</b>
INTEGRATIONS		
Integrations	DHIS-2	
	WMS	
	Public API	$\checkmark$
Finance performance		<b>S</b>
CONNECTIVITY		
Zero-rating	Available in conjuncton with local telco	$\bigcirc$
MASTER DATA OBJECTS		
Users, locatons, products, services	< 50,000	
	50,000 - 100,000	<ul> <li>✓</li> </ul>
	100,000 - 1,000,000	

## **Contact Us**

### Schedule a demo

Want to learn more about Field Supply or see it in action?

Get in touch hello@field.supply

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## C: field supply

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